## INVESTAR

NASDAQ: ISTR

Q2 2024 Investor Presentation

This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect Investar's current views with respect to, among other things, future events and financial performance. Investar generally identifies forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," or the negative version of those words or other comparable words.

Any forward-looking statements contained in this press release are based on the historical performance of Investar and its subsidiaries or on Investar's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by Investar that the future plans, estimates or expectations by Investar will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to Investar's operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if Investar's underlying assumptions prove to be incorrect, Investar's actual results may vary materially from those indicated in these statements. Investar does not undertake any obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise.

A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. These factors include, but are not limited to, the following, any one or more of which could materially affect the outcome of future events: (1) the significant risks and uncertainties for our business, results of operations and financial condition, as well as our regulatory capital and liquidity ratios and other regulatory requirements caused by business and economic conditions generally and in the financial services industry in particular, whether nationally, regionally or in the markets in which we operate; (2) changes in inflation, interest rates, yield curves and interest rate spread relationships that affect our loan and deposit pricing; (3) our ability to continue to successfully execute the pivot of our near-term strategy from primarily a growth strategy to a strategy primarily focused on consistent, quality earnings through the optimization of our balance sheet, and our ability to successfully execute a long-term growth strategy; (4) our ability to achieve organic loan and deposit growth, and the composition of that growth; (5) a reduction in liquidity, including as a result of a reduction in the amount of deposits we hold or other sources of liquidity, which may be caused by, among other things, disruptions in the banking industry similar to those that occurred in early 2023 that caused bank depositors to move uninsured deposits to other banks or alternative investments outside the banking industry; (6) our ability to identify and enter into agreements to combine with attractive acquisition candidates, finance acquisitions, complete acquisitions after definitive agreements are entered into, and successfully integrate and grow acquired operations; (7) our adoption on January 1, 2023 of ASU 201613 , and inaccuracy of the assumptions and estimates we make in establishing reserves for credit losses and other estimates; (8) changes in the quality or composition of our loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers; (9) changes in the quality and composition of, and changes in unrealized losses in, our investment portfolio, including whether we may have to sell securities before their recovery of amortized cost basis and realize losses; (10) the extent of continuing client demand for the high level of personalized service that is a key element of our banking approach as well as our ability to execute our strategy generally; (11) our dependence on our management team, and our ability to attract and retain qualified personnel; (12) the concentration of our business within our geographic areas of operation in Louisiana, Texas and Alabama; (13) increasing costs of complying with new and potential future regulations; (14) new or increasing geopolitical tensions, including resulting from wars in Ukraine and Israel and surrounding areas; (15) the emergence or worsening of widespread public health challenges or pandemics including COVID-19; (16) concentration of credit exposure; (17) any deterioration in asset quality and higher loan charge-offs, and the time and effort necessary to resolve problem assets; (18) fluctuations in the price of oil and natural gas; (19) data processing system failures and errors; (20) risks associated with our digital transformation process, including increased risks of cyberattacks and other security breaches and challenges associated with addressing the increased prevalence of artificial intelligence; (21) risks of losses resulting from increased fraud attacks against us and others in the financial services industry; (22) potential impairment of our goodwill and other intangible assets; (23) our potential growth, including our entrance or expansion into new markets, and the need for sufficient capital to support that growth; (24) the impact of litigation and other legal proceedings to which we become subject; (25) competitive pressures in the commercial finance, retail banking, mortgage lending and consumer finance industries, as well as the financial resources of, and products offered by, competitors; (26) the impact of changes in laws and regulations applicable to us, including banking, securities and tax laws and regulations and accounting standards, as well as changes in the interpretation of such laws and regulations by our regulators; (27) changes in the scope and costs of FDIC insurance and other coverages; (28) governmental monetary and fiscal policies; and (29) hurricanes, tropical storms, tropical depressions, floods, winter storms, droughts and other adverse weather events, all of which have affected Investar's market areas from time to time; other natural disasters; oil spills and other man-made disasters; acts of terrorism; other international or domestic calamities; acts of God; and other matters beyond our control.
These factors should not be construed as exhaustive. Additional information on these and other risk factors can be found in Part I Item 1A. "Risk Factors" and in the "Special Note Regarding Forward-Looking Statements" in Part II Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Investar's Annual Report on Form 10-K for the year ended December 31, 2023 filed with the SEC

## Non-GAAP Financial Measures

This presentation contains financial information determined by methods other than in accordance with generally accepted accounting principles in the United States of America, or GAAP. These measures and ratios include "tangible common equity," "tangible assets," "tangible equity to tangible assets," "tangible book value per common share," "core noninterest income," "core earnings before noninterest expense," "core noninterest expense," "core earnings before income tax expense," "core income tax expense," "core earnings," "core efficiency ratio," "core return on average assets," "core return on average equity," "core basic earnings per share," and "core diluted earnings per share." We also present certain average loan, yield, net interest income and net interest margin data adjusted to show the effects of excluding interest recoveries and interest income accretion from the acquisition of loans. Management believes these non-GAAP financial measures provide information useful to investors in understanding Investar's financial results, and Investar believes that its presentation, together with the accompanying reconciliations, provide a more complete understanding of factors and trends affecting Investar's business and allow investors to view performance in a manner similar to management, the entire financial services sector, bank stock analysts and bank regulators. These non-GAAP measures should not be considered a substitute for GAAP basis measures and results, and Investar strongly encourages investors to review its consolidated financial statements in their entirety and not to rely on any single financial measure. Because non-GAAP financial measures are not standardized, it may not be possible to compare these financial measures with other companies' non-GAAP financial measures having the same or similar names. Reconciliation of the non-GAAP financial measures disclosed in this presentation to the comparable GAAP financial measures are included in the appendix.

## Our Company

## Investar Holding Corp. is the Bank Holding Company for Investar Bank

- Headquartered in Baton Rouge, LA
- Founded in 2006
- Full service, commercially-oriented community bank


## Mission

Investar is a dynamic full service community bank focused on relationships that create value and opportunities for our customers, employees, shareholders and the community served

- 28 branches across Alabama, Louisiana and Texas
- Initial public offering and Nasdaq listing in 2014
- Completed 7 whole bank acquisitions and 1 branch transaction
- 43 consecutive quarters of dividends paid; 9 consecutive years of dividend growth


## Execution of Strategic Initiatives - $2^{\text {nd }}$ Quarter 2024

## Balance Sheet Optimization and Capital

- We are continuing to focus on consistent, quality earnings through the optimization and right-sizing of the balance sheet.
- As a result of the right-sizing of our balance sheet, we recognized the benefit of a $\$ 0.4$ million negative provision for credit losses.
- Net interest margin improved to $2.62 \%$ for the $2^{\text {nd }}$ quarter of 2024 compared to $2.59 \%$ for the $1^{\text {st }}$ quarter of 2024 . Exclusive of interest income accretion from the acquisition of loans and interest recoveries, adjusted net interest margin ${ }^{1}$ improved to $2.61 \%$ for the $2^{\text {nd }}$ quarter of 2024 , compared to $2.59 \%$ for the $1^{\text {st }}$ quarter of 2024.
- Variable-rate loans as a percentage of total loans was $30 \%$ at June 30,2024 compared to $28 \%$ at March 31, 2024. During the $2^{\text {nd }}$ quarter we originated or renewed loans, $80 \%$ of which were variable-rate loans, at an $8.6 \%$ blended interest rate.
- We exited the consumer mortgage loan origination business during the $3^{\text {rd }}$ quarter of 2023. The consumer mortgage porffolio decreased $\$ 6.8$ million, or $2.6 \%$, to $\$ 252.3$ million at June 30, 2024 compared to $\$ 259.1$ million at March 31, 2024.
" We refinanced all of our borrowings under the Federal Reserve's Bank Term Funding Program ("BTFP") during the $1^{\text {st }}$ quarter of 2024. At June 30, 2024, outstanding borrowings under the BTFP were $\$ 229.0$ million with a weighted average rate of $4.76 \%$.
- Remained focused on building capital levels through organic earnings coupled with strategic management of the balance sheet, including a disciplined pace of share repurchases. We repurchased 6,096 shares during the $2^{\text {nd }}$ quarter at an average price of $\$ 15.25$ per share.


## Credit Quality

- Nonperforming assets to total assets was $0.30 \%$ at June 30, 2024 compared to $0.36 \%$ March 31, 2024. The allowance for credit losses to nonperforming loans was $576.4 \%$ at June 30, 2024 compared to 515.4\% at March 31, 2024.
- We continued to originate high quality loans and allow higher risk credit relationships to run off.


## Expense Control and Efficiency

- Despite inflationary pressures, expenses are closely monitored and remain well-controlled. Noninterest expense increased $\$ 0.2$ million to $\$ 15.5$ million for the $2^{\text {nd }}$ quarter of 2024 compared to $\$ 15.3$ million for the $1^{\text {st }}$ quarter of 2024 , and core noninterest expense ${ }^{1}$ increased $\$ 0.5$ million to $\$ 15.8$ million for the $2^{\text {nd }}$ quarter of 2024 compared to $\$ 15.3$ million for the $1^{\text {st }}$ quarter of 2024 . The increase in core noninterest expense is primarily due to higher salaries and employee benefits resulting from annual employee salary increases and reinvestment in our Texas markets to remix and strengthen our balance sheet.
- We are continuing to execute on our digital transformation and evaluating opportunities to optimize our physical branch and ATM footprint.


## Financial Overview - 2 ${ }^{\text {nd }}$ Quarter 2024

## Highlights

- Recorded quarterly net income of $\$ 4.1$ million in the $2^{\text {nd }}$ quarter of 2024.
- Net interest margin improved to $2.62 \%$ for the quarter ended June 30, 2024 compared to $2.59 \%$ for the quarter ended March 31, 2024.
- Repurchased $\$ 5.0$ million in principal amount of our $5.125 \%$ Fixed-to-Floating Rate Subordinated Notes due 2029 and $\$ 2.0$ million of our $5.125 \%$ Fixed-to-Floating Rate Subordinated Notes due 2032 and recognized a gain on early extinguishment of subordinated debt of $\$ 0.3$ million.
- Repurchased 6,096 shares during the $2^{\text {nd }}$ quarter of 2024 at an average price of $\$ 15.25$.


## Liquidity

- Beginning in the $2^{\text {nd }}$ quarter of 2023, the Bank began utilizing the BTFP to secure fixed rate funding for up to a one-year term and reduce short-term Federal Home Loan Bank ("FHLB") advances, which are priced daily. The Bank utilized this source of funding due to its lower rate as compared to FHLB advances, the ability to prepay the obligations without penalty, and as a means to lock in funding.
- At June 30, 2024, we held $\$ 69.7$ million of cash and cash equivalents and maintained approximately $\$ 820.8$ million of available funding from FHLB advances and unsecured lines of credit with correspondent banks. Cash and cash equivalents and available funding represent $124 \%$ of uninsured deposits of $\$ 720.2$ million at June 30, 2024.


## Loans and Credit Quality

- Consistent with our strategy of optimizing the balance sheet, total loans decreased $\$ 13.8$ million, or $0.6 \%$, to $\$ 2.17$ billion at June 30, 2024 compared to $\$ 2.18$ billion at March 31, 2024.
- Nonperforming loans improved to 0.23\% of total loans at June 30, 2024 compared to 0.26\% March 31, 2024.
- Variable-rate loans as a percentage of total loans improved to 30\% at June 30, 2024 compared to $28 \%$ at March 31, 2024. Variable-rate loans as a percentage of loan originations and renewals was 80\% for the quarter ended June 30, 2024.


## Leadership Team

## John J. D'Angelo, President and Chief Executive Officer

Mr. D'Angelo has been the President and Chief Executive Officer of the Company since our organization as a bank holding company in 2013. He has also served as the Bank's President and Chief Executive Officer since its organization in 2006. Prior to Investar Bank's organization, Mr. D'Angelo was manager of the private banking, small business banking, construction lending, brokerage and trust areas of Hibernia National Bank (the predecessor to Capital One Bank, N.A.) for more than six years in the East Baton Rouge Parish, Louisiana, market. From 1996 to 2005, Mr. D'Angelo was president and director of Aegis Lending Corporation, a company with lending operations in 46 states and the District of Columbia.


## Linda M. Crochet, Executive VP and Chief Operating Officer

Ms. Crochet joined the Bank in January 2019 as the Greater Baton Rouge Loan Portfolio President. In October 2021, she assumed the role of Chief Operations Officer of the Company and the Bank. Prior to joining the Bank, Ms. Crochet served as Senior Director of Credit Process and Technology within the Credit Risk Management department of Capital One Bank from 2005 to 2018. Ms. Crochet also spent 21 years at Hibernia National Bank, which was acquired by Capital One Bank in 2005, in various roles that include credit underwriting, credit policy, lending, and investor relations.

## John R. Campbell, Executive VP and Chief Financial Officer

Mr. Campbell joined the Bank in January 2023 as the Chief Financial Officer. Prior to joining the Bank, he served as the Director of Accounting and Corporate Controller for Laitram LLC, a global manufacturing company. Prior to joining Laitram LLC in 2005, Mr. Campbell served in corporate treasury, accounting and financial reporting, portfolio management, and lending roles for Hibernia National Bank for over ten years. Mr. Campbell also spent four years as an auditor with Ernst \& Young LLP serving both public and privately-held clients in a variety of industries, including financial services. He has a Bachelor of Science in Finance from Louisiana State University and is a licensed Certified Public Accountant.

## Jeffrey W. Martin, Executive VP and Chief Credit Officer

Mr. Martin joined the Bank in April 2020 as the Business Banking Director. In October 2021, he assumed the role of Chief Credit Officer. Prior to joining the Bank, he served as a Commercial Banking Executive for Regions Bank. He has over 30 years of banking experience, including senior roles in credit risk management, special assets, business development strategy and commercial banking.

## Corporate Culture

## VALUES

Integrity Neighborly
Visionary
Empowerment
Star Service
Team Focused
Accountable
Responsive


## MJSSION

INVESTAR IS
a dynamic full service community bank focused on relationships that create value and opportunities for our customers, employees, shareholders and the community served

## Creating Shareholder Value

## Tangible Book Value Per Share ${ }^{1}$



## Dividend History



## Recent GAAP Earnings Performance

Net Income (\$000)



Earnings Per Share (Diluted)


Net Interest Margin (\%)


## Recent Core Earnings Performance

Core Earnings (\$000) ${ }^{1}$
\$6,616


Core ROAA (\%) ${ }^{1}$


Core Earnings Per Share (Diluted) ${ }^{1}$


Core Efficiency Ratio (\%) ${ }^{1}$


## Returns to Shareholders

## Shares Repurchased (\%) ${ }^{1}$



- In July 2023, the Board of Directors authorized an additional 350,000 shares for repurchase under our stock repurchase program.
- Repurchased 6,096 shares during the $2^{\text {nd }}$ quarter at an average price of $\$ 15.25$ and 16,621 shares YTD at an average price of $\$ 15.85$.
- QTD and YTD purchases represent discounts to tangible book value of $20 \%$ and $17 \%$, respectively, as of June 30, 2024.


## Dollars Returned to Shareholders (\$000)

|  | \$13,798 |  | \$14,092 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$10,493 | \$2,686 | \$10,015 | \$3,552 |  |  |
| \$2,167 | \$11,112 | \$3,090 | \$10,540 | \$6,870 | \$2,224 <br> $\$ 1,957$ |
| \$8,326 |  | \$6,925 |  | \$3,844 |  |
|  |  |  |  | \$3,026 |  |
| 2019 | 2020 | 2021 | 2022 | 2023 | YTD2024 |

- Since the inception of the stock repurchase program in 2015, the Company has paid $\$ 48.0$ million to repurchase $2,552,355$ shares at an average price of $\$ 18.80$.
- The repurchase program is complemented by our ongoing quarterly shareholder dividend, which has increased at $31 \%$ per annum since our initial public offering to $\$ 0.10$ per share.


## Continued Execution of Acquisition Strategy

Investar Has Completed 7 Whole Bank Acquisitions and 1 Branch Transaction

## 2011

South LA Business Bank (LA)

First Community
Bank (LA)


Citizens
Bancshares (LA)


## Investment Portfolio - 2nd Quarter 2024

| Available-for-Sale |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (Dollars in thousands) | Book Value | Gain (Loss) | Fair Value |  |  |
| U.S. Governmental Securities | $\$ 16,240$ | $\$$ | $(329)$ | $\$$ | 15,911 |
| State and Political Subdivisions | 15,801 |  | $(2,156)$ | 13,645 |  |
| Corporate Bonds | 28,361 |  | $(3,233)$ | 25,128 |  |
| Residential Mortgage-backed Securities | 266,495 |  | $(47,649)$ | 218,846 |  |
| Commercial Mortgage-backed Securities | 72,057 |  | $(8,971)$ |  | 63,086 |
| Total | $\$ 398,954$ |  | $\$(62,338)$ |  | $\$ \quad 336,616$ |


| Available-for-Sale Portfolio Characteristics |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted average modified duration |  |  | 5.5 years |  |  |  |
| Current tax-equivalent yield |  |  | 2.80\% |  |  |  |
| Held-to-Maturity (Dollars in thousands) | Book Value |  | Gain (Loss) |  | Fair Value |  |
| Residential Mortgage-backed Securities | \$ | 2,111 | \$ | (242) | \$ | 1,869 |
| State and Political Subdivisions |  | 16,346 |  | 246 |  | 16,592 |
| Total |  | 18,457 | \$ | 4 | \$ | 18,461 |



## Investment Portfolio - Principal Cash Flows

~\$64 Million Maturing by Q4 2025


## Nat Loan Portailo - 2nd quarter 2024

- Consistent with our strategy to optimize the balance sheet, total loans decreased $\$ 13.8$ million, or $0.6 \%$, to $\$ 2.17$ billion at June 30, 2024 compared to $\$ 2.18$ billion at March 31, 2024.
- Loan yield increased to $5.96 \%$ for the $2^{\text {nd }}$ quarter of 2024 compared to $5.89 \%$ for the $1^{\text {st }}$ quarter of 2024. Exclusive of interest income accretion from the acquisition of loans and interest recoveries, adjusted loan yield ${ }^{1}$ improved to $5.95 \%$ for the $2^{\text {nd }}$ quarter of 2024 compared to $5.88 \%$ for the $1^{\text {st }}$ quarter of 2024.
- Variable-rate loans as a percentage of total loans improved to $30 \%$ at June 30,2024 compared to $28 \%$ at March 31, 2024. Variable-rate loans as a percentage of loan originations and renewals was $80 \%$ for the quarter ended June 30, 2024.


| (Dollars in thousands) | Loan Portfolio Detail - Quarterly Lookback |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 9/30/2022 |  | 12/31/2022 |  | 3/31/2023 |  | 6/30/2023 |  | 9/30/2023 |  | 12/31/2023 |  | 3/31/2024 |  | 6/30/2024 |  |
| Construction \& Development | \$ | 220,609 | \$ | 201,633 | \$ | 210,274 | \$ | 197,850 | \$ | 211,390 | \$ | 190,371 | \$ | 173,511 | \$ | 177,840 |
| 1-4 Family |  | 391,857 |  | 401,377 |  | 401,329 |  | 414,380 |  | 415,162 |  | 413,786 |  | 414,480 |  | 414,756 |
| Multifamily |  | 57,306 |  | 81,812 |  | 80,980 |  | 80,424 |  | 102,974 |  | 105,946 |  | 105,124 |  | 104,269 |
| Farmland |  | 14,202 |  | 12,877 |  | 10,731 |  | 8,434 |  | 8,259 |  | 7,651 |  | 7,539 |  | 7,542 |
| Owner-Occupied Commercial Real Estate |  | 445,671 |  | 445,148 |  | 433,585 |  | 441,393 |  | 440,208 |  | 449,610 |  | 453,414 |  | 453,456 |
| Nonowner-Occupied Commercial Real Estate |  | 464,520 |  | 513,095 |  | 533,572 |  | 530,820 |  | 501,649 |  | 488,098 |  | 495,844 |  | 489,984 |
| Commercial \& Industrial |  | 397,759 |  | 435,093 |  | 425,093 |  | 399,488 |  | 411,290 |  | 543,421 |  | 518,969 |  | 507,822 |
| Consumer |  | 13,753 |  | 13,732 |  | 13,480 |  | 12,074 |  | 12,090 |  | 11,736 |  | 11,697 |  | 11,090 |
| Total Loans | \$ | 2,005,677 | \$ | 2,104,767 | \$ | 2,109,044 | \$ | 2,084,863 | \$ | 2,103,022 | \$ | 2,210,619 | \$ | 2,180,578 | \$ | 2,166,759 |

## CRE Portfolio Overview



| Portfolio Characteristics June 30, 2024 |  |
| :---: | :---: |
| \% of Total Portfolio | 48.7\% |
| Owner-Occupied as \% of CRE Portfolio | 42.9\% |
| Nonowner-Occupied Office as a \% of Total Portfolio | 4.7\% |
| Average Loan Size | \$963K |

## C\&I Portfolio Overview



|  | Portfolio Characteristics <br> June 30, 2024 |  |
| :--- | :---: | :---: |
| \% of Total Porffolio |  | $19.4 \%$ |
| Average Loan Size | $\$ 110 \mathrm{~K}$ |  |

## Construction \& Development Portfolio Overview



|  | Portfolio Characteristics <br> June 30, 2024 |
| :--- | ---: |
| \% of Total Portfolio | $8.2 \%$ |
| Average Loan Size | $\$ 610 \mathrm{~K}$ |

## Consumer Portfolio Overview



|  | Portfolio Characteristics <br> June 30, 2024 |
| :--- | :---: |
| \% of Total Portfolio |  |
| Average Loan Size | $\$ 11 \mathrm{~K}$ |

## Allowance for Credit Losses

## Allowance for Credit Losses / Total Loans (\%)



## Asset Quality Trends

Nonperforming Assets (\$000s)
NPAs / Assets (\%)
\$11,131





## Deposit Portfolio - 2 ${ }^{\text {nd }}$ Quarter 2024

- Total deposits increased \$2.4 million, or 0.1\%, to \$2.21 billion at June 30, 2024, compared to $\$ 2.21$ billion at March 31, 2024.
- Beginning in the $4^{\text {th }}$ quarter of 2022, management utilized brokered time deposits, entirely in denominations of less than $\$ 250,000$, to secure fixed cost funding and reduce short-term borrowings. At June 30, 2024, the remaining weighted average duration of brokered time deposits was approximately 11 months with a weighted average rate of $5.19 \%$.
- We utilized shorter term brokered time deposits, which were laddered to provide flexibility, to fund a portion of the purchase of commercial and industrial revolving lines of credit in the $2^{\text {nd }}$ half of 2023.


| (Dollars in thousands) | Deposit Composition - Quarterly Lookback |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/30/2022 |  | 9/30/2022 |  | 12/31/2022 |  | 3/31/2023 |  | 6/30/2023 |  | 9/30/2023 |  | 12/31/2023 |  | 3/31/2024 |  | 6/30/2024 |  |
| Noninterest-bearing Demand | \$ | 615,779 | \$ | 590,610 | \$ | 580,741 | \$ | 508,241 | \$ | 488,311 | \$ | 459,519 | \$ | 448,752 | \$ | 435,397 | \$ | 436,571 |
| Interest-bearing Demand |  | 647,277 |  | 624,025 |  | 565,598 |  | 538,515 |  | 514,501 |  | 482,706 |  | 489,604 |  | 502,818 |  | 467,184 |
| Money Market |  | 243,795 |  | 251,213 |  | 208,596 |  | 180,402 |  | 158,984 |  | 186,478 |  | 179,366 |  | 171,113 |  | 177,191 |
| Savings |  | 176,760 |  | 167,131 |  | 155,176 |  | 137,336 |  | 125,442 |  | 131,743 |  | 137,606 |  | 132,449 |  | 128,583 |
| Brokered Time |  | - |  | - |  | 9,990 |  | 146,270 |  | 153,365 |  | 197,747 |  | 269,102 |  | 237,850 |  | 249,354 |
| Time |  | 379,059 |  | 419,704 |  | 562,264 |  | 634,883 |  | 740,250 |  | 751,240 |  | 731,297 |  | 728,201 |  | 751,319 |
| Total Deposits | \$ | 2,062,670 | \$ | 2,052,683 | \$ | 2,082,365 | \$ | 2,145,647 | \$ | 2,180,853 | \$ | 2,209,433 | \$ | 2,255,727 | \$ | 2,207,828 | \$ | 2,210,202 |
| Total Deposit Interest Rate ${ }^{1}$ |  | 0.17\% |  | 0.25\% |  | 0.58\% |  | 1.20\% |  | 1.78\% |  | 2.14\% |  | 2.54\% |  | 2.67\% |  | 2.72\% |

## Non-Interest Expense



## Financial Profile

| (Dollars in thousands, except per share date) | As of December 31, |  |  |  |  | For the Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 | 2020 | 2021 | 2022 | 2023 | 9/30/2023 | 12/31/2023 | 3/31/2024 | 6/30/2024 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |
| Total Assets | \$ 2,148,916 | \$ 2,321,181 | \$ 2,513,203 | \$ 2,753,807 | \$ 2,815,155 | \$ 2,789,533 | \$ 2,815,155 | \$ 2,787,706 | \$ 2,787,578 |
| Total Loans | \$ 1,691,975 | \$ 1,860,318 | \$ 1,872,012 | \$ 2,104,767 | \$ 2,210,619 | \$ 2,103,022 | \$ 2,210,619 | \$ 2,180,578 | \$ 2,166,759 |
| Total Deposits | \$ 1,707,706 | \$ 1,887,824 | \$ 2,120,266 | \$ 2,082,365 | \$ 2,255,727 | \$ 2,209,433 | \$ 2,255,727 | \$ 2,207,828 | \$ 2,210,202 |
| Loans/Deposits | 99.08\% | 98.54\% | 88.29\% | 101.08\% | 98.00\% | 95.18\% | 98.00\% | 98.77\% | 98.03\% |
| Capital |  |  |  |  |  |  |  |  |  |
| TCA/ TA ${ }^{1}$ | 9.96\% | 9.22\% | 8.04\% | 6.37\% | 6.65\% | 6.05\% | 6.65\% | 6.73\% | 6.85\% |
| Total Capital | 15.02\% | 14.71\% | 12.99\% | 13.25\% | 12.99\% | 12.87\% | 12.99\% | 13.21\% | 13.16\% |
| Tier 1 Capital | 12.03\% | 11.36\% | 9.90\% | 10.21\% | 9.90\% | 9.79\% | 9.90\% | 10.18\% | 10.42\% |
| Tier 1 Leverage Capital | 10.45\% | 9.49\% | 8.12\% | 8.53\% | 8.35\% | 8.53\% | 8.35\% | 8.62\% | 8.81\% |
| Profitability Measures |  |  |  |  |  |  |  |  |  |
| Net Interest Margin | 3.51\% | 3.49\% | 3.53\% | 3.67\% | 2.83\% | 2.66\% | 2.72\% | 2.59\% | 2.62\% |
| Non Interest Income / Average Assets | 0.31\% | 0.53\% | 0.47\% | 0.70\% | 0.24\% | 0.24\% | 0.25\% | 0.39\% | 0.40\% |
| Non Interest Expense / Average Assets | 2.44\% | 2.51\% | 2.45\% | 2.34\% | 2.27\% | 2.29\% | 2.17\% | 2.20\% | 2.24\% |
| Efficiency Ratio | 67.81\% | 66.72\% | 65.79\% | 56.29\% | 77.26\% | 82.56\% | 76.26\% | 76.62\% | 77.59\% |
| ROAA | 0.85\% | 0.61\% | 0.31\% | 1.37\% | 0.60\% | 0.40\% | 0.50\% | 0.68\% | 0.59\% |
| ROAE | 8.21\% | 5.77\% | 3.22\% | 15.63\% | 7.63\% | 5.01\% | 6.61\% | 8.28\% | 7.17\% |
| Diluted Earnings Per Share | \$ 1.66 | \$ 1.27 | \$ 0.76 | \$ 3.50 | \$ 1.69 | 0.28 | 0.36 | \$ 0.48 | \$ 0.41 |
| Net Income | \$ 16,839 | \$ 13,889 | \$ 8,000 | \$ 35,709 | \$ 16,678 | \$ 2,781 | \$ 3,538 | \$ 4,707 | \$ 4,057 |
| Asset Quality |  |  |  |  |  |  |  |  |  |
| NPAs / Assets | 0.30\% | 0.62\% | 1.28\% | 0.44\% | 0.36\% | 0.36\% | 0.36\% | 0.36\% | 0.30\% |
| NCOs / Avg Loans | 0.04\% | 0.08\% | 1.18\% | -0.03\% | -0.11\% | -0.01\% | 0.00\% | 0.00\% | 0.01\% |

## APPENDIX

## Non-GAAP Reconciliation

| (Dollars in thousands, except per share data) | As of December 31, |  |  |  |  |  |  |  |  |  | For the Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 |  | 2020 |  | 2021 |  | 2022 |  | 2023 |  | 9/30/2023 |  | 12/31/2023 |  | 3/31/2024 |  | 6/3012024 |  |
| Tangible common equity: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total stockholders' equity | \$ | 241,976 | \$ | 243,284 | \$ | 242,598 | \$ | 215,782 | \$ | 226,768 | \$ | 208,717 | \$ | 226,768 | \$ | 227,005 | \$ | 230,196 |
| Adjustments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Goodwill |  | $(26,132)$ |  | $(28,144)$ |  | $(40,088)$ |  | $(40,088)$ |  | $(40,088)$ |  | $(40,088)$ |  | $(40,088)$ |  | $(40,088)$ |  | $(40,088)$ |
| Other intangibles |  | $(4,903)$ |  | $(4,088)$ |  | $(3,948)$ |  | $(3,059)$ |  | $(2,232)$ |  | $(2,408)$ |  | $(2,232)$ |  | $(2,066)$ |  | $(1,908)$ |
| Tangible common equity | \$ | 210,941 | \$ | 211,052 | \$ | 198,562 | \$ | 172,635 | \$ | 184,448 | \$ | 166,221 | \$ | 184,448 | \$ | 184,851 | \$ | 188,200 |
| AOCl |  | 1,891 |  | 1,805 |  | 1,163 |  | $(48,913)$ |  | $(45,147)$ |  | $(60,452)$ |  | $(45,147)$ |  | $(48,957)$ |  | $(49,061)$ |
| Tangible common equity excluding AOCI | \$ | 209,050 | \$ | 209,247 | \$ | 197,399 | \$ | 221,548 | \$ | 229,595 | \$ | 226,673 | \$ | 229,595 | \$ | 233,808 | \$ | 237,261 |
| Common shares outstanding |  | 11,228,775 |  | 10,608,869 |  | 10,343,494 |  | 9,901,847 |  | 9,748,067 |  | 9,779,688 |  | 9,748,067 |  | 9,781,946 |  | 9,828,825 |
| Book value per common share | \$ | 21.55 | \$ | 22.93 | \$ | 23.45 | \$ | 21.79 | \$ | 23.26 | \$ | 21.34 | \$ | 23.26 | \$ | 23.21 | \$ | 23.42 |
| Tangible book value per common share | \$ | 18.79 | \$ | 19.89 | \$ | 19.20 | \$ | 17.43 | \$ | 18.92 | \$ | 17.00 | \$ | 18.92 | \$ | 18.90 | \$ | 19.15 |
| Tangible book value per common share excluding AOCI | \$ | 18.62 | \$ | 19.72 | \$ | 19.08 | \$ | 22.37 | \$ | 23.55 | \$ | 23.18 | \$ | 23.55 | \$ | 23.90 | \$ | 24.14 |
| Tangible assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 2,148,916 | \$ | 2,321,181 | \$ | 2,513,203 | \$ | 2,753,807 | \$ | 2,815,155 | \$ | 2,789,533 | \$ | 2,815,155 | \$ | 2,787,706 | \$ | 2,787,578 |
| Adjustments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Goodwill |  | $(26,132)$ |  | $(28,144)$ |  | $(40,088)$ |  | $(40,088)$ |  | $(40,088)$ |  | $(40,088)$ |  | $(40,088)$ |  | $(40,088)$ |  | $(40,088)$ |
| Other intangibles |  | $(4,903)$ |  | $(4,088)$ |  | $(3,948)$ |  | $(3,059)$ |  | $(2,232)$ |  | $(2,408)$ |  | $(2,232)$ |  | $(2,066)$ |  | $(1,908)$ |
| Tangible assets | \$ | 2,117,881 | \$ | 2,288,949 | \$ | 2,469,167 | \$ | 2,710,660 | \$ | 2,772,835 | \$ | 2,747,037 | \$ | 2,772,835 | \$ | 2,745,552 | \$ | 2,745,582 |
| Total stockholders' equity to total assets ratio |  | 11.26\% |  | 10.48\% |  | 9.65\% |  | 7.84\% |  | 8.06\% |  | 7.48\% |  | 8.06\% |  | 8.14\% |  | 8.26\% |
| Tangible common equity to tangible assets ratio |  | 9.96\% |  | 9.22\% |  | 8.04\% |  | 6.37\% |  | 6.65\% |  | 6.05\% |  | 6.65\% |  | 6.73\% |  | 6.85\% |

## Non-GAAP Reconciliation (continued)

| (Dollars in thousands) | For the Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/2022 |  | 3/31/2023 |  | 6/30/2023 |  | 9/30/2023 |  | 12/31/2023 |  | 3/31/2024 |  | 6/30/2024 |  |
| Net Income | \$ | 8,898 | \$ | 3,812 | \$ | 6,547 | \$ | 2,781 | \$ | 3,538 | \$ | 4,707 | \$ | 4,057 |
| Plus: Provision for Credit Losses |  | 1,268 |  | 388 |  | $(2,840)$ |  | (34) |  | 486 |  | $(1,419)$ |  | (415) |
| Plus: Income Tax Expense |  | 1,881 |  | 874 |  | 1,509 |  | 585 |  | 782 |  | 1,380 |  | 829 |
| Pre-Tax, Pre-Provision Net Income | \$ | 12,047 | \$ | 5,074 | \$ | 5,216 | \$ | 3,332 | \$ | 4,806 | \$ | 4,668 | \$ | 4,471 |

## Non-GAAP Reconciliation (continued)

| (Dollars in thousands) | For the Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/30/2022 |  | 9/30/2022 |  | 12/31/2022 |  | 3/31/2023 |  | 6/30/2023 |  | 9/30/2023 |  | 12/31/2023 |  | 3/31/2024 |  | 6/30/2024 |  |
| Interest on Deposits | \$ | 907 | \$ | 1,315 | \$ | 3,052 | \$ | 6,221 | \$ | 9,534 | \$ | 11,733 | \$ | 14,584 | \$ | 14,845 | \$ | 14,865 |
| Average Interest-Bearing Deposits |  | 1,498,354 |  | 1,456,826 |  | 1,482,268 |  | 1,557,665 |  | 1,655,506 |  | 1,707,848 |  | 1,824,318 |  | 1,805,569 |  | 1,770,985 |
| Average Noninterest-Bearing Deposits |  | 611,618 |  | 612,777 |  | 590,020 |  | 550,503 |  | 490,123 |  | 462,525 |  | 454,893 |  | 428,135 |  | 425,964 |
| Average Total Deposits |  | 2,109,972 |  | 2,069,603 |  | 2,072,288 |  | 2,108,168 |  | 2,145,629 |  | 2,170,373 |  | 2,279,211 |  | 2,233,704 |  | 2,196,949 |
| Total Deposit Interest Rate |  | 0.17\% |  | 0.25\% |  | 0.58\% |  | 1.20\% |  | 1.78\% |  | 2.14\% |  | 2.54\% |  | 2.67\% |  | 2.72\% |

## Non-GAAP Reconciliation (continued)

| (Dollars in thousands) | For the Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/30/2023 |  | 9/30/2023 |  | 12/31/2023 |  | 3/31/2024 |  | 6/30/2024 |  |
| Net interest income | \$ | 18,387 | \$ | 17,469 | \$ | 18,491 | \$ | 17,216 | \$ | 17,198 |
| Provision for credit losses |  | $(2,840)$ |  | (34) |  | 486 |  | $(1,419)$ |  | (415) |
| Net interest income after provision for credit losses | \$ | 21,227 | \$ | 17,503 | \$ | 18,005 | \$ | 18,635 | \$ | 17,613 |
| Noninterest income |  | 2,070 |  | 1,637 |  | 1,755 |  | 2,748 |  | 2,750 |
| Loss on call or sale of investment securities, net |  | - |  | - |  | 322 |  | - |  | 383 |
| Loss (gain) on sale or disposition of fixed assets, net |  | 58 |  | 367 |  | 39 |  | (427) |  | - |
| Gain on sale of other real estate owned, net |  | (5) |  | (23) |  | - |  | - |  | (712) |
| Change in the fair value of equity securities |  | 107 |  | (22) |  | (24) |  | (80) |  | - |
| Change in the net asset value of other investments ${ }^{1}$ |  | (78) |  | 105 |  | (43) |  | (70) |  | 27 |
| Core noninterest income | \$ | 2,152 | \$ | 2,064 | \$ | 2,049 | \$ | 2,171 | \$ | 2,448 |
| Core earnings before noninterest expense |  | 23,379 |  | 19,567 |  | 20,054 |  | 20,806 |  | 20,061 |
| Total noninterest expense |  | 15,241 |  | 15,774 |  | 15,440 |  | 15,296 |  | 15,477 |
| Write down of other real estate owned ${ }^{2}$ |  | - |  |  |  | - |  | (233) |  | - |
| Gain on early extinguishment of subordinated debt |  | - |  | - |  | - |  | 215 |  | 287 |
| Severance ${ }^{3}$ |  | - |  | (123) |  | - |  | - |  | - |
| Loan purchase expense ${ }^{4}$ |  | - |  | (29) |  | (66) |  | - |  | - |
| Core noninterest expense | \$ | 15,241 | \$ | 15,622 | \$ | 15,374 | \$ | 15,278 | \$ | 15,764 |
| Core earnings before income tax expense | \$ | 8,138 | \$ | 3,945 | \$ | 4,680 | \$ | 5,528 | \$ | 4,297 |
| Core income tax expense ${ }^{5}$ |  | 1,522 |  | 686 |  | 847 |  | 1,255 |  | 730 |
| Core earnings | \$ | 6,616 | \$ | 3,259 | \$ | 3,833 | \$ | 4,273 | \$ | 3,567 |

## Non-GAAP Reconciliation (continued)

| (Dollars in thousands, except per share data) | For the Three Months Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6/30/2023 |  | 9/30/2023 |  | 12/31/2023 |  | 3/31/2024 |  | 6/30/2024 |  |
| Core basic earnings per common share | \$ | 0.67 | \$ | 0.33 | \$ | 0.39 | \$ | 0.44 | \$ | 0.36 |
| Diluted earnings per common share (GAAP) |  | 0.67 |  | 0.28 |  | 0.36 |  | 0.48 |  | 0.41 |
| Loss on call or sale of investment securities, net |  | - |  | - |  | 0.03 |  | - |  | 0.03 |
| Loss (gain) on sale or disposition of fixed assets, net |  | - |  | 0.03 |  | - |  | (0.03) |  | - |
| Gain on sale of other real estate owned, net |  | - |  | - |  | - |  | - |  | (0.06) |
| Change in the fair value of equity securities |  | 0.01 |  | - |  | - |  | (0.01) |  | . |
| Change in the net asset value of other investments ${ }^{1}$ |  | (0.01) |  | 0.01 |  | - |  | (0.01) |  | - |
| Write down of other real estate owned ${ }^{2}$ |  | - |  | - |  | - |  | 0.02 |  | - |
| Gain on early extinguishment of subordinated debt |  | - |  | - |  | - |  | (0.02) |  | (0.02) |
| Severance ${ }^{3}$ |  | - |  | 0.01 |  | - |  | - |  | - |
| Loan purchase expense ${ }^{4}$ |  | - |  | - |  | - |  | - |  | - |
| Core diluted earnings per common share | \$ | 0.67 | \$ | 0.33 | \$ | 0.39 | \$ | 0.43 | \$ | 0.36 |
|  |  |  |  |  |  |  |  |  |  |  |
| Efficiency Ratio |  | 74.50\% |  | 82.56\% |  | 76.26\% |  | 76.62\% |  | 77.59\% |
| Core Efficiency Ratio |  | 74.21\% |  | 79.98\% |  | 74.85\% |  | 78.81\% |  | 80.24\% |
| Core return on average assets ${ }^{6}$ |  | 0.97\% |  | 0.47\% |  | 0.54\% |  | 0.61\% |  | 0.52\% |
| Total average assets | \$ | 2,748,171 | \$ | 2,736,358 | \$ | 2,817,388 | \$ | 2,802,192 | \$ | 2,773,792 |

${ }^{1}$ Change in net asset value of other investments represents unrealized gains or losses on Investar's investments in Small Business Investment Companies and other investment funds and is included in other operating income in the accompanying consolidated statements of income.
${ }^{2}$ Adjustment to noninterest expense for provision for estimated losses on other real estate owned when fair value is determined to be less than carrying values, which is included in other operating expense in the accompanying consolidated statements of income.
${ }^{3}$ Severance in the third quarter of 2023 is directly attributable to Investar's exit from its consumer mortgage origination business, consisting of salaries and employee benefits.
${ }^{4}$ Adjustments to noninterest expense directly attributable to the purchase of loans, consisting of professional fees for legal and consulting services.
${ }^{5}$ Core income tax expense is calculated using the effective tax rates of $17.0 \%, 22.7 \%, 18.1 \%, 17.4 \%$, and $18.7 \%$ for the quarters ended June 30, 2024, March 31, 2024, December 31, 2023, September 30, 2023, and June 30, 2023, respectively.
${ }^{6}$ Core earnings used in calculation. No adjustments were made to average assets.

## Non-GAAP Reconciliation (continued)

| (Dollars in thousands) | 2019 |  | 2020 |  | 2021 |  | 2022 |  | 2023 |  | YTD 2024 |  | YTD 2024 <br> Annualized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total noninterest expense | \$ | 48,168 | \$ | 57,131 | \$ | 63,062 | \$ | 60,865 | \$ | 62,630 | \$ | 30,773 | \$ | 61,546 |
| Severance |  | - |  | (289) |  | (181) |  | (632) |  | (123) |  | - |  |  |
| Loan purchase expense |  | - |  | - |  | - |  | - |  | (95) |  | - |  |  |
| Acquisition expense |  | $(2,089)$ |  | $(1,062)$ |  | $(2,448)$ |  | - |  | - |  | - |  |  |
| Employee retention credit, net of consulting fees |  | - |  | - |  | 1,759 |  | 2,342 |  | - |  | - |  |  |
| (Loss) gain on early extinguishment of subordinated debt |  | - |  | - |  | - |  | (222) |  | - |  | 502 |  |  |
| Divestiture expense |  | - |  | - |  | - |  | - |  | (651) |  | - |  |  |
| PPP incentive |  | - |  | (200) |  | - |  | - |  | - |  | - |  |  |
| Community grant |  | - |  | (100) |  | - |  | - |  | - |  | - |  |  |
| Write down of other real estate owned |  | - |  | - |  | - |  | - |  | - |  | (233) |  |  |
| Non-routine legal expense |  | - |  | - |  | - |  | - |  | - |  | - |  |  |
| Core noninterest expense | \$ | 46,079 | \$ | 55,480 | \$ | 62,192 | \$ | 62,353 | \$ | 61,761 | \$ | 31,042 | \$ | 62,084 |

## Non-GAAP Reconciliation (continued)




